

Message Text

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43

ORIGIN NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 L-03 /021 R

DRAFTED BY NEA/EGY:GRBEYER:PM

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R 091745Z APR 76

FM SECSTATE WASHDC

TO AMEMBASSY CAIRO

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E.O. 11652: N/A

TAGS: BDIS

SUBJECT: TRADE COMPLAINT: REL, INC.

1. C. C. WILLIAMS, DIRECTOR MARKETING, REL, INC. TELEPHONED DEPT OFFICER WEEK AGO TO RELATE RECENT EXPERIENCE IN CAIRO RELATIVE TO REL, INC. TENDER FOR TROPOSCATTER COMMUNICATIONS SYSTEM FOR EGYPTIAN ARMY SIGNAL CORPS. WILLIAMS SAID SEVERAL SENIOR OFFICERS OF EGYPTIAN SIGNAL CORPS ON FEB 14 COMMENTED THAT REPRESENTATIVE OF U.S. GOVERNMENT HAD SUGGESTED THAT ITT CORP. BE AWARDED CONTRACT FOR THIS COMMUNICATIONS SYSTEM.

2. DEPT OFFICER COMMENTED HE WAS SURE NO U.S. GOVERNMENT OFFICIAL WOULD MAKE SUCH STATEMENT AND THAT EGYPTIAN OFFICERS MUST HAVE MISINTERPRETED COMMENTS MADE DURING DISCUSSION THIS MATTER. NEVERTHELESS, WILLIAMS ASSURED THAT ON RECEIPT WRITTEN REPORT DEPT WOULD QUERY EMBASSY.

3. WILLIAMS PERSONALLY DELIVERED LETTER APRIL 8 OUTLINING COMPLAINT. WILLIAMS IS LESS INTERESTED IN LEARNING WHO MIGHT HAVE BEEN MISQUOTED THAN EMBASSY ASSURING THAT SENIOR OFFICERS OF EGYPTIAN SIGNAL CORPS UNDERSTAND THAT U.S. GOVERNMENT DOES NOT RPT NOT PREFER ITT TO REL, INC.

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4. ADVISE. KISSINGER

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Message Attributes

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Draft Date: 09 APR 1976
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Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: RowellE0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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